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Welcome

Dear Partners and Colleagues,

Welcome to the third edition of our quarterly newsletter!

I'm thrilled to share some exciting updates from the Global Partnership Centre (GPC). First, we are now fully staffed, with a new Partnership Officer who joined the team in Türkiye on November 1st. This milestone brings fresh energy to our efforts in strengthening partnerships globally.

Our commitment to Irish Aid remains strong, with a focus on four key objectives. But we've taken an even bigger step by launching a Global GPC Strategy, aligned with GOAL's Local Systems Approach. This strategy will guide country offices as we work together to overcome challenges and achieve a shared vision of success.

The GPC strategy is bold and long-term, designed to enhance partnerships across our offices. It focuses on building strong relationships with development actors, governments, civil society, community based organisations, and the private sector. Our ultimate goal is to make GOAL the partner of choice by fostering transparent, equitable partnerships that improve programme quality and drive impact.

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mission.

Best regards,

Mandy Yamanis

Director, Global Partnership Centre

DID YOU KNOW?

- This quarter, GOAL engaged with **124 PARTNERS**, on granting to partners a total of **€38.3 MILLION** to support various programmes around the world.
- GOAL collaborates with **FIVE** distinct types of partners:
 - Local and National Civil Society Organisations
 - Private Sector Entities
 - Community-Based Organisations
 - Academic Institutions

Each type of partnership plays a vital role in advancing our mission to build stronger, more **RESILIENT communities.**

Spotlight on Success: Focus 1000 in Sierra Leone

key partners in Sierra Leone.

During a recent visit, Robert Katende, our Systems Analysis and Design Advisor, delivered a Systems 101 training to 81 GOAL SL staff and 15 partner representatives located in Kambia, Kenema and Freetown. He also piloted the updated Organisational Capacity Assessment Tool (OCA), providing valuable insights to help partners strengthen their operational processes and overall performance.

Robert also took the opportunity to engage directly with FOCUS 1000, a key partner of GOAL Sierra Leone and an organisation that has been making remarkable progress in enhancing community resilience. FOCUS 1000 was one of the five partner organisations that participated in the pilot for the updated OCA tool.

To learn more about Robert's visit and see it in action, watch the below short video:



GPC's New Strategy: A Pathway to Stronger Partnerships

Our new strategy is built on three key pillars, each complementing the other...

Pillar 1: Enabling Local Systems for Stronger Programmes

The GPC is leading the adoption of the GOAL Local Systems Approach, providing technical support to country offices as they form and manage their strategic partnerships. By sharing best practices and lessons learned, we aim to ensure success for both GOAL and our partners.

Pillar 2: Facilitating Organisational Development

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partners. As part of our Organisational Development Initiative, we introduced the McKinsey 7S Framework, which is helping guide assessments. Over the next few years, we will provide leadership training, tools, and resources to support our partners' growth and capacity development.

Pillar 3: Enhancing Knowledge Management

We're excited to announce our new Partnership Information Management System!

This tool, which will be available soon via a Power BI dashboard, will streamline data access for internal tracking, metrics, and reporting. In addition, we will continue producing learning briefs and organising knowledge-sharing events, ensuring that insights and best practices reach every corner of GOAL.

Have Your Say!

As we refine the GPC strategy, we want to hear from **YOU!**

Take this quick poll and let us know which areas of partnership development you'd like more training on.

[Start Survey](#)

Strategic Updates



In Uganda, GOAL conducted a survey with eleven partner organisations to gather essential feedback on our partnership processes, specifically in the areas of partner selection, onboarding, due diligence, and partnership management.

This assessment aimed to understand what aspects of our approach are working well, identify areas for improvement, and explore how we can enhance our processes to become a partner of choice.

Partners also shared best practices they've observed in collaborations with other agencies and offered feedback on our team's approach to partnership management.

One partner, R&G Investment (Gudie Leisure Farm), expressed excitement about GOAL's commitment to the GPC and the Partner Capacity Enhancement Programme, affirming that GOAL is on the right path to advancing the localisation agenda. They highlighted that building local capacity is essential for establishing long-term, strategic partnerships.



FACILITATE STRATEGIC NETWORKING AND COLLABORATION AMONG GOAL'S PARTNER AGENCIES

The Community of Practice (CoP) for GOAL partners hosted a successful webinar this quarter, focusing on Fundraising.

Expert speakers, including Center of Concern and the HQ Fundraising team, shared their insights and experiences. For those who missed the sessions, you can catch up by reading the story below.

[Read the Story](#)

Our monthly webinars for partnership focal points also continue, covering key topics such as Systems Approach 101, Partner Mapping, Due Diligence, Partner Agreements, and Partnership Management.





STRENGTHEN THE LEADERSHIP AND GOVERNANCE OF GOAL'S PARTNER AGENCIES

This year's Organisational Development Fund emphasised refining our partner selection process, ensuring alignment with GOAL's strategy.

Using the 7S McKinsey framework, we evaluated partner proposals and selected ten strong candidates for the fund. **Leadership development training is ongoing for six partners in the Middle East, and one partner in Uganda** received the Leading International Futures Together (LIFT) training, which aims to boost leadership capacity across the board.



[Learn More](#)

Upcoming Events

Tuesday, November 26th: Community of Practice for Partners — Gender and Social Inclusion

Wednesday, November 27th: Launch of Partnership Information Management System.

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to strengthen our partnerships and achieve our shared goals.

Stay tuned for more updates in the coming months!

Let's get social

Follow us on social to keep in touch with our events and more.

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